GETTING IN THE DOOR: INITIATING STRONG LANDOWNER RELATIONSHIPS & CLOSING THE DEAL

- <u>Bud Cook: Northeast PA Program Director</u>
 The Nature Conservancy Northeastern Pennsylvania
- John Goodall: Western Area Manager
 Brandywine Conservancy
- <u>Sean Kenny: Executive Director</u>
 Farm & Natural Lands Trust of York County
- Charlie Schwarz: Land Protection Specialist
 Northcentral Pennsylvania Conservancy

